JESUINO AZEVEDO

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NZ Citizen – currently living in Mexico

Training and Education

- ❖ Highest formal education: Master's Degree
- ❖ Multiple certifications: Main ones are AWS Solutions Architect, PMP, Prince2, ITIL and Microsoft technical certifications

Technical and Soft skills

- ❖ Led cross-functional teams, delivering projects with 20% higher customer satisfaction.
- ❖ Managed and motivated teams, reducing turnover by 15% and boosting employee engagement.
- ❖ Guided strategic roadmaps, aligning technology with business goals for 25% revenue growth.
- ❖ Applied Agile and Waterfall methodologies, for on-time and within-budget project delivery.
- ❖ Delivering tailored solutions for 30% OPEX reduction.
- ❖ Excelled in stakeholder management.
- ❖ Leveraged GCP, Azure and AWS cloud platforms, driving scalable and cost-effective solutions.

Contacts

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Summary

I am a results-driven Solutions Architect with a passion for driving business goals through technology. Expertise in solutions architecture, stakeholder management, and people leadership. Skilled in Agile and Waterfall methodologies, I excel at collaborating with teams, managing budgets, and solving complex problems. I also worked in a crucial partnership project with Google at Vector Limited, the only partnership of Google in NZ. I'm used to leveraging diverse technical skills in SAP, Salesforce, languages Java, Python, HTML, CSS, JavaScript, and cloud platforms like AWS, GCP. A customer-centric approach, sharp business acumen, and a track record of achieving innovative solutions define my career.

Latest Role

Solutions Architect at Vector Limited   - **NZ**

March 2021 – October 2023

- Working in multiple areas, including system integration, customer interface, and with the teams developing solutions, involving IoT networks, SAP, Salesforce, AWS, GCP, Azure, and GIS.
- Participate as the solution architect in the work of three key value streams for the core electricity business.
- Solutions architect for a crucial project for the future of electricity usage in New Zealand. The only partnership of Google in NZ.
- Bringing a unique mix of customer focus, roadmap and vision care, technical knowledge that goes from SCADA systems, on-premise solutions, but also AWS Solutions Architect, TOGAF (both with certification) and Google Cloud that allows to adapt to almost any work.

Previous roles

ROLE	DATES	COMPANY
Transformation & Services Manager	03/2019 - 03/2021	Vector Ltd, NZ
EUC & Collaboration Manager	06/2018 - 03/2019	Vector Ltd, NZ
2IC of the Infrastructure Manager	10/2015 - 06/2018	Vector Ltd, NZ
IT Specialist	11/2013 - 10/2015	A start-up that is now HRV Solar, NZ
Head Of Technology	10/2004 - 10/2013	Madeira Ports Portugal
Start-up joint ownership and technical manager – part- time	06/2007 - 10/2013	Small Start-up Portugal
Manager of Apps, Systems & Network	10/2002 - 09/2004	Port Authority Portugal
SAP Consultant -contract	09/2001 - 09/2002	Madeira Ports Portugal - Contract
Director of an IT Retail Store – contract	03/2001 - 08/2001	TBS Portugal
Computer Science Teacher - contract	09/2000 - 03/2001	Portuguese Gov. – Contract

More details about previous roles

TRANSFORMATION & SERVICES MANAGER   03/2019 - 03/2021   **VECTOR LTD**

- Lead the teams in the transformation journey, supporting creating the vision and roadmaps to achieve it.
- Guided the creation of roadmaps for Delivery and Operations (DevOps) initiatives.
- Contributed to the definition of objectives, Key Performance Indicators (KPI), and Key Results (OKR) across multiple portfolios.
- Assumed a key technology leadership role and served as an architect and liaison between the executive team, their vision, and technology initiatives.
- Managed the working relationship with 12 significant technology vendors.
- Actively collaborated with the Digital Transformation team to enhance the internal customer experience.
- Worked closely with leadership and the executive team to secure approval and financial support for a set of portfolios.

EUC & COLLABORATION MANAGER   06/2018 - 03/2019   **VECTOR LTD**

- Spearheaded the creation of a successful employee experience through the implementation of various improvements that ultimately allowed the company to effectively respond to the challenges of the Covid-19 pandemic. This resulted in the board recognizing the company as one of the most successful large companies in New Zealand.
- Planned and lead the execution of the roadmap and budget for the Enterprise User Computing (EUC) area.
- Oversaw the service delivery of the Service Desk and Helpdesk, serving a user base of approximately 1,500 individuals.
- Collaborated with multiple service delivery managers of various vendors, indirectly managing the work of over 20 team members.
- Implemented tools that enabled a mobile workforce and maximized self-service, resulting in full automation, improved service KPIs, and cost reduction.
- Managed the teams responsible for delivering collaboration tools such as SharePoint, Microsoft Teams, Skype for Business and Workplace.

2IC OF THE INFRASTRUCTURE MANAGER   10/2015 - 06/2018   **VECTOR LTD**

- Directly responsible for the Infrastructure and all Data Centre Services teams (Internal and external) that support Vectors' user experience and productivity.
- Assume the role of Infrastructure manager as needed.
- Developed and executed disaster recovery and business continuity plans to ensure seamless operations in the event of an unexpected outage or crisis.
- Manage incidents, and vendors, resolve escalations, authorise non-standard requests and optimise key ITIL processes.
- Managing areas with a +$10M OPEX and +5M Capex budget, reaching a cost reduction of 30%. Covering areas such as Network, Storage, Servers, Backup, Communications, and Infrastructure.

IT SPECIALIST   11/2013 - 10/2015   **A STARTUP THAT IS NOW HRV SOLAR**

- Developing and leading the implementation of a fully paperless solution built on Salesforce that was awarded as exemplar and copied by some large NZ companies.
- Managed the software development lifecycle and ensured the adherence to best practices and standards.
- Hands-on development, but also implemented project plans, schedules, and budgets while overseeing project progress from vendors and making necessary adjustments.

HEAD OF TECHNOLOGY   10/2004 - 10/2013   **MADEIRA PORTS PORTUGAL**

- Managing and coordinating the IT program, defining the vision and supporting the team to achieve it.
- Work with the executives to align IT work with the company objectives and budgets.
- Accountability for the technical international partnerships and representing the company in different events
- Management of Apps, Systems and Network + Special Projects managers.

START-UP JOINT OWNERSHIP AND TECHNICAL MANAGER (PART -TIME)	06/2007 - 10/2013	**SMALL STARTUP PORTUGAL**

- Participated in the creation of the start-up.
- Managed the technical operations and development, but also meeting with the customers to assess the needs and design the solution in a start-up focus on customising CRM (at the time Joomla)
- Worked with the other owner to fill the gaps, working in different areas (typical startup).
- Sold my participation when moving to New Zealand.

MANAGER OF APPS, SYSTEMS & NETWORK	10/2002 - 09/2004	**PORT AUTHORITY PORTUGAL**

- Manage team members to be at their best individually, but also as a team to excel.
- Manage OPEX and CAPEX budget, but also the roadmaps for the area.
- Leading and implementing multiple successful projects that optimised the applications and infrastructure to meet the evolving needs of the organization.
- Working under pressure and managing multiple projects simultaneously, while delivering high-quality results.
- Oversee teams of technical specialists (internal and external) and ensure projects are delivered on time and within budget.
- Success allowed to be promoted to IT manager.

SAP CONSULTANT - CONTRACT	09/2001 - 09/2002	**MADEIRA PORTS PORTUGAL - CONTRACT**

- SAP configuration, customization, and implementation of one FI project
- Strong understanding of business processes and ability to align SAP solutions with client requirements, which resulted in my hiring by the company.
- Preparing functional specifications, conducting testing and creating user training materials

DIRECTOR OF AN IT RETAIL STORE - CONTRACT	03/2001 - 08/2001	**TBS PORTUGAL**

- I successfully managed the day-to-day operations of the largest IT retail store in the region.
- Through strategic efforts, I increased sales by 20% and maximized profit margins.
- I possess strong leadership and management skills, inspiring and motivating teams to achieve shared goals and objectives.
- My extensive knowledge of the latest technologies and industry trends allows me to meet the needs and expectations of customers effectively.
- I have a proven ability to manage and maintain a large product inventory, ensuring products are consistently in stock and readily available to customers.

COMPUTER SCIENCE TEACHER - CONTRACT	09/2000 - 03/2001	**PORTUGUESE GOV. – CONTRACT**

- I taught Year 12 IT students at a night school, even though most of the students were older than me.
- I have a proven track record of enhancing student engagement and improving exam scores.
- Unfortunately, when I left the class, attendance and student results experienced a decline.

Hobbies

- I love learning about new cultures and experiencing different environments, it has a key impact in the open-minded way I look in to solving challenges, it also leads me to currently living in Mexico.

- On weekends, I enjoy outdoor activities like sailing, hiking, running, and traveling.

- I also volunteer for activities related to planting, weeding, and bird monitoring.

- I believe learning is key and I enjoy it, in my free time I have accumulated dozens of technical courses.

- I love trying new flavours, cooking and sharing meals with friends.